



Vehicle Pricing & Information
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4-Door Sedan
1990 Oldsmobile Cutlass Calais
Sedan 4D SL

	<u>Low Retail</u>	<u>Average Retail</u>	<u>High Retail</u>
Base Price	\$1,000	\$1,750	\$2,225
Mileage			
194,000 miles	N/A	N/A	N/A
TOTAL PRICE	\$1,000	\$1,750	\$2,225

Other Vehicle Information
Model Number: NT5
Weight: 2754

Low Retail Value

A low retail vehicle may have extensively visible wear and tear. The body may have dents and other blemishes. The buyer can expect to invest in bodywork and/or mechanical work. It is likely that the seats and carpets will have visible wear. The vehicle should be able to pass local inspection standards and be in safe running condition. Low retail vehicles usually are not found on dealer lots.

Average Retail Value

An average retail vehicle should be clean and without glaring defects. Tires and glass should be in good condition. The paint should match and have a good finish. The interior should have wear in relation to the age of the vehicle. Carpet and seat upholstery should be clean, and all power options should work. The mileage should be within the acceptable range for the model year.

An Average Retail vehicle on a dealer lot may include a limited warranty or guarantee, and possibly a current safety and/or emission inspection (where applicable).

High Retail Value

A high retail vehicle should be in flawless condition. All power equipment should be functional. The paint should match and have a high gloss finish. The carpet and seat upholstery should be clean and have minimal wear. The engine should start quickly and run smoothly. The tires should be like new with a spare and jack. The mileage should be significantly below the acceptable mileage range for the model year.

A high retail vehicle on a dealer lot should be fully reconditioned and is likely to include a warranty, guarantee or manufacturer certification and current safety and/or emission inspection (where applicable).

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